

Architecting Regulatory-Compliant Architectures

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Regulatory Compliance

Summary: This article will serve as a guide for architects who want to design banking solutions that are compliant with the latest regulatory laws. There is no one-to-one mapping or checklist to solve these issues. However, this article will provide some interesting insight into how these regulatory concerns can be addressed by using the latest Microsoft technologies. We will be using a business scenario coupled with many of the technology challenges in banking. The hope is to make a real-world example of the relevant issues in the banking landscape. (23 printed pages)

Introduction.....	3
Enabling Technologies	3
Banking Regulatory Challenges	4
How Does Architecture Help?.....	4
IT Capabilities Needed to Be Successful	5
Architecture Overview	15
Mapping the Loan-Originating Architecture to Solve Compliance Issues.....	15
Addressing the Need	17
Data Integrity and One Version of the Truth	17
Using Workflow for Separation of Duties	19
Loan-Document Retention.....	21
Information-Rights Management Protection (IRM)	22
Conclusion.....	23
References	23
About the Author.....	23

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Introduction

In the past 10 years, there has been a strong regulatory impact on the financial services industry. It has undergone significant changes with respect to legislative and regulatory compliance. Financial institutions (FIs) are faced with an increasing number of local, national, and international compliance requirements that place a heavy demand on formalized processes, IT governance, and information security. As a result, risk-management and auditing processes are critical, and newly formed practices and information are becoming more and more available to FIs.

This article will serve as a guide for architects who want to design banking solutions that are compliant with the latest regulatory laws. There is no one-to-one mapping or checklist to solve these issues. However, this article will provide some interesting insight into how these regulatory concerns can be addressed by using the latest Microsoft® technologies. We will be using a business scenario coupled with many of the technology challenges in banking. The hope is to make a real-world example of the relevant issues in the banking landscape.

Within loan origination, there are many regulatory concerns. We will dive into a loan scenario to make this applicable to your business. In this scenario, we will show how meeting compliance requirements will improve efficiency and reduce costs when an organization can properly assess risks, as well as the risks associated with non-compliance.

Enabling Technologies

The following technologies are used in our scenario:

- **Microsoft BizTalk® Server 2006.** By using BizTalk Server, banks can now orchestrate their business processes in a dynamic and fluid way.
- **Microsoft .NET Framework 3.0.** This includes Microsoft Windows® Presentation Foundation (WPF), Windows Communication Framework (WCF), and Windows Workflow Foundation (WF):
 - WPF can reduce the training time of loan executives, officers, underwriters, and secondary marketing personnel. This is increasingly important in high-turnover areas.
 - WCF will reduce the increased complexities of the integration needs. For example, it will cover integration of broker, correspondent bank, flood, mortgage insurance (MI), appraisal, credit, verification of funds, and cross-sell services.
 - WF provides banks the flexibility to create workflows around documents, such as Microsoft Office Excel® 2007, Microsoft Office Word 2007, and Microsoft Office PowerPoint® 2007.
- **Microsoft Office SharePoint® Server 2007.** Microsoft Office SharePoint Server 2007 provides a portal framework for the solution, Office Excel 2007, and documents:
 - Office SharePoint Server 2007 can host your loan documents in a centralized, versioned, and secure environment, while also adding functionality, such as approval workflows and communications using Office Communicator 2005.
 - Office Excel 2007 can host your Office Excel data in a centralized SQL Server information store. This robust relational database provides data protection, centralized backup procedures, a single version

of the truth, and security around sensitive data. This also provides the Office Excel user experience for multiple services without cross-training on other applications.

- Document formats have been changed to Open XML, an open document format. This ensures cross-platform compatibility, robust integration, document manipulation opportunities, and controlled data integrity checks from within the documents themselves.
- **Microsoft SQL Server® 2005.** This is the repository of choice for storing all the sensitive loan data needed for this solution. Additionally, SQL Reporting and Analytical Services provide robust Web parts to plug into the Office SharePoint Server 2007 portal.

Banking Regulatory Challenges

To date, most financial institutions have addressed pieces and parts of some of the larger regulations. The issue that FIs are having is addressing all these requirements across the enterprise in an efficient and productive way.

FIs are often frustrated by the lack of management tools and metrics. Furthermore, because of the fact that many solutions are purchased, applications, intellectual property (IP), and data are not necessarily owned by the FI. These are commonly known as commercial off the shelf (COTS) technologies. FIs are struggling with how to enforce, develop, maintain, and measure compliance for these architectures.

This article will highlight potential solutions in the context of loan origination for certain aspects of the following regulations:

Regulation C & Z BASEL II HMDA PCI SOX	CRA Truth and Lending Anti-Predatory Lending COBIT EFA
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How Does Architecture Help?

Holistic approaches are required to address these compliance issues. No longer can FIs just look at single-application architectures. The perspective has to change to comply effectively with regulations. This is a requirement to look across the enterprise when addressing regulatory issues. Enterprise Architects are focusing more on standardized IT frameworks and processes that can help drive these initiatives.



Figure 1. Regulatory compliance must be viewed at the enterprise view rather than the micro application view

Similarly, in enterprise architecture, by looking at just one architectural view at a time, you can easily lose perspective on the impacts that single architecture has on the enterprise. For example, in Figure 1, we have a view of a city. If architects just evaluate an architecture (building) each time that it is being designed and deployed (built), without considering traffic, infrastructure, views, or other impacts, we would have quite a mess on our hands. Without the role of the city planner, cities would not have effective roadways, traffic would be horrendous, and plumbing and electricity would not work or be as reliable as we have become accustomed to. The same is true in enterprises. They are living and breathing organisms with complex parts, and there is not a simple solution. However, by identifying the common requirements of multiple regulations, you can begin to develop a set of process views across your enterprise. This view can expose gaps that require remediation and can extend best practices across the enterprise.

IT Capabilities Needed to Be Successful

Instead of performing one-to-one mappings between IT capabilities and the specific regulatory laws, we will generalize the regulatory requirements. This eliminates many of the overlaps in the laws, making the task much more manageable. For example, Payment Card Industry (PCI) data security standards have many of the same requirements around safeguarding data as the financial services privacy laws. The only difference is the application of that information and security mechanisms.

Examples of these capabilities include:

- **Confidentiality.** Confidential, personal, and sensitive information cannot be exposed to unauthorized organizations or individuals.
- **Integrity.** Data cannot be modified by unauthorized organizations or individuals, and the completeness and accuracy must be ensured.

- **Availability.** Information must be available to the right people at the right time, to support timely and accurate financial reporting and to fulfill demands for information by regulators, investigators, and court subpoenas.

Organizations must implement policies and procedures to make sure that individual and departmental activities conform to compliance requirements. However, merely publishing policies and procedures—or buying technologies to ensure confidentiality, integrity, and availability—falls short of compliance. An organization must exercise due diligence in enforcing the execution of those policies and procedures.

- **Procedural rigor.** An organization risks becoming quickly bogged down if executives and managers must manually enforce procedural rigor and if workers must perform with busy-work mandated by a bureaucracy created out of compliance requirements. Good workflow automation enforces compliance and performance of business processes and policies as unobtrusively and automatically as possible.

To support audits and investigations, an organization must also be able to prove that it performed compliance procedures when needed, that its technology controls were active, and that they performed throughout the period in question. This requirement creates a documentation burden on top of other work that is associated with compliance policies. This documentation burden creates a need for IT involvement.

- **Auditing and logging.** Auditing and logging trace how individuals access and use resources and how they execute business procedures. Systems that process sensitive data must securely log, maintain, and provide critical event information to ensure a clear audit trail.

Audit trails and logging are especially important for two of the pillars of information security: scope and integrity. First, audit trails are crucial in determining the scope of disclosures of confidential information. Being able to reconstruct who accessed what information and when it was accessed allows an organization to inform only the people whose information was compromised—sometimes greatly reducing the fines and other costs that are in direct proportion to the quantity of individuals whose information was compromised. Second, logging facilitates integrity controls. Technology might not always be able to prevent an authorized user from maliciously or inadvertently modifying information, but an audit trail provides a control and allows the organization to understand the impact of the incident. For example, it is not enough to point to a written policy that governs how financial spreadsheets and their formulas are maintained. Compliance and audit professionals want to see an audit trail of changes to such spreadsheets that shows who accessed them, what was modified, and when it was modified.

The following table describes the products in the 2007 release that are relevant to regulatory compliance.

Product	Description	Feature-to-Compliance Mapping					
		Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
Microsoft Office SharePoint Server 2007	Office SharePoint Server 2007 enables development of intelligent portals that seamlessly connect users, teams, and knowledge. Such portals can help people take advantage of relevant information across business processes and work more efficiently. An important feature is the business data catalog (BDC), which indexes data from external systems and databases, such as CRM systems, so that it can be searched by the portal search feature.	Web content management (WCM)			X	X	
		Enterprise search			X		
		Document and records management	X	X	X	X	X
		Auditing and logging	X	X		X	X
		Records center	X	X	X	X	X

		Feature-to-Compliance Mapping					
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
		Information-rights management (IRM)	X	X			
		Document policies	X	X		X	
		Extensible hold and content expiration infrastructure			X	X	
		Role-based targeting and security	X	X		X	
Microsoft Office SharePoint Designer 2007	Office SharePoint Designer 2007 provides you with tools to create and deploy interactive solutions based on SharePoint Products and Technologies, without having to write code. You can automate business processes, such as document approval, custom event notification, and other collaboration tasks, by using the Workflow Designer feature.	Custom workflows			X	X	
		Custom notifications			X	X	
		Custom tasks				X	

Product	Description	Feature-to-Compliance Mapping					
		Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
		Data aggregation and reporting			X		
Microsoft Windows SharePoint Services	Windows SharePoint Services allows teams to create Web sites for information sharing and document collaboration, benefits that help increase individual and team productivity. By supporting such IT resources as portals, team workspaces, e-mail messaging, and presence awareness, Windows SharePoint Services enables users to locate distributed information quickly and efficiently, and to connect to and work with others more productively.	Workflow processes		X	X	X	
		E-mail messages and alerts			X	X	
		Content types	X	X	X	X	
		Search			X		X
		Versioning and history		X		X	
		Document metadata	X	X	X	X	

		Feature-to-Compliance Mapping					
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
		List-level and item-level security	X	X			X
Microsoft Office Communicator 2007, Microsoft Office Communications Server 2007	Office Communicator 2007 is an integrated communications client that relies on Office Communications Server 2007 to help teams and information workers communicate in real time more easily and effectively. Office Communicator 2007 integrates with Microsoft Office system applications and secure enterprise telephony infrastructure. Information workers can see the presence status of other team members at all times; for example, they can see whether someone is online and whether they are in the portal.	Instant Messaging (IM) session history			X		X

Feature-to-Compliance Mapping							
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
		Encrypted messaging	X				
		Secure communications	X				
Microsoft Exchange Server 2007	Exchange Server 2007 enables knowledge workers to gain access to critical business communications almost whenever and wherever they need to, and is designed to deliver greater security, availability, and reliability.	Secure e-mail message repository			X		X
		Permission control	X	X	X	X	
		Message classification			X		X
		Transport rules	X			X	
		Secure communications	X				
Microsoft Office Outlook® 2007	Office Outlook 2007 provides an integrated solution for managing your time and information, connecting across boundaries, and remaining in control of the information that reaches you.	Classified e-mail	X				

		Feature-to-Compliance Mapping					
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
		Information-rights management (IRM)	X	X			
		E-mail records management			X		X
		E-mail search			X		X
		Secure communications	X				
Excel Services in Microsoft Office SharePoint Server 2007	Excel Services supports loading, calculating, and displaying Office Excel spreadsheets in a Web browser. Users can publish spreadsheets and view them with any modern browser, without installing any software on the local client computer. This capability allows organizations to share spreadsheets without exposing sensitive business information.	Spreadsheet integrity		X			
		Spreadsheet archiving and centralization			X		X
		Role-based views and access control	X	X			
		Data security	X				

Feature-to-Compliance Mapping							
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
Microsoft Office Project 2007	Office Project 2007 helps project managers, business managers, and planners manage schedules and resources. Office Project 2007 helps you set up projects quickly with templates, communicate project data, and track and analyze project status.	Sarbanes-Oxley (SOX) templates		X		X	
		ISO 9001 templates				X	
		Finance and accounting templates				X	
		Feedback monitoring				X	
		Report preparation		X			

Feature-to-Compliance Mapping							
Product	Description	Feature	Confidentiality	Integrity	Availability	Procedural rigor	Auditing and logging
Microsoft Office Forms Server 2007	Office Forms Server 2007 provides scalable, standards-based electronic forms solutions with enhanced security that can help your organization extend the reach of forms-driven business processes to anyone with a Web browser.	Forms archiving and centralization			X	X	
		Data validation		X			
Microsoft Visual Studio® 2005 Tools for the Microsoft Office System	Visual Studio 2005 Tools for the Microsoft Office System is a professional development environment for individual developers building line-of-business (LOB) applications using the Microsoft Office System. These tools enable developers more easily to extend solutions using managed controls, and provide a more intuitive design, development, and debugging experience.	Custom development and extensibility				X	X

Architecture Overview

Figure 2 shows the communication channels between the various products in the 2007 Microsoft Office system.

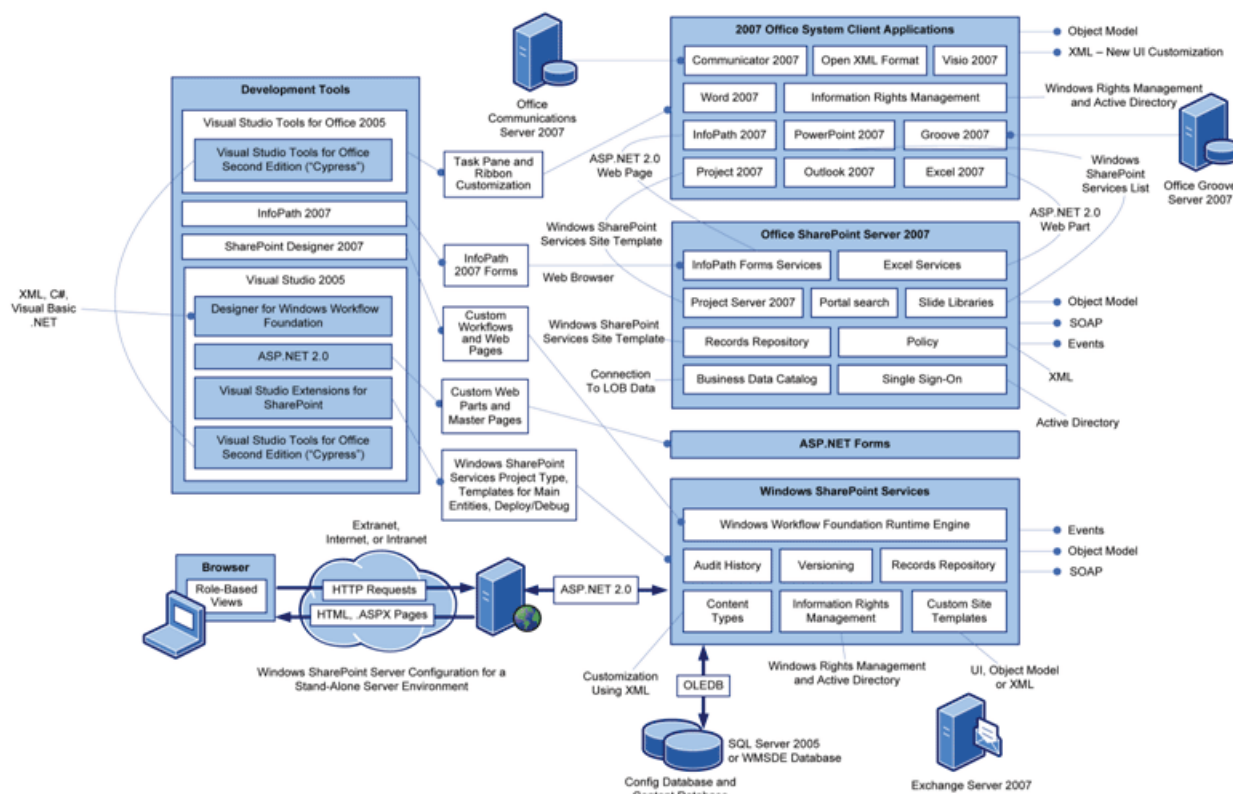


Figure 2. Communication channels between various products in 2007 Microsoft Office system

Mapping the Loan-Originiation Architecture to Solve Compliance Issues

In the loan-originiation business, there are many business drivers for banks: process consolidation, regulatory compliance, and faster product delivery (loan completion). Loan products change frequently and are usually dynamic, based on location (regional or state). Developing and modifying products in an agile manner enables banks to be highly competitive and adaptable in key markets. Also, compiling and staying on top of regulatory laws is always a challenge, given the turbulent changes happening in the industry today. Laws such as Community Reinvestment Act (CRA), Home Mortgage Disclosure Act (HMDA), and Anti-Predatory lending often require cumbersome integration issues and data-mining exercises. The complexities of multiple processes for regions, tiered pricing, or special market demands complicate the overall process. Banks are now trying to consolidate processes to reduce this complexity and maximize value. Not only are banks trying to reduce the amount of processes; they are also trying to reduce what is called the "application-to-delivery cycle." By reducing this window, banks are seeing savings in the range of three basis points and closing more loans per month.

Now that we understand the business architecture, we will describe the technical architecture in each logical tier of the solution. The following layers are illustrated in Figure 3:

- **Presentation layer.** Serves as the user interface. ASP.NET 3.0 Web forms are hosted on the Windows SharePoint Portal Server. SharePoint will provide the underpinnings for the application. There will be several services that can be inherited from this environment—specifically, the portal architecture that will be required to deploy Web Parts for this solution.
- **Application Services layer.** A reusable layer in the architecture. This will allow applications to use functionality such as Digital Rights Management, Document Libraries, Workflow, and so forth.
- **Services layer.** Provides an infrastructure to communicate messages. The Office SharePoint Server 2007 layer will use Windows Communication Foundation. The Integration layer will use BizTalk.
- **Business Rules layer.** Centralized business rules to build consistency, reliability, efficiency, and cost reduction of system architectures. BizTalk has a built-in BRE that we will use.
- **Orchestration layer.** Process development and management occurs in this layer. BizTalk also has a robust orchestration engine for BAM types of activities. Extensible BPEL is used throughout to ensure interoperability between other orchestration systems.
- **Data Services layer.** Relational-database services and management occur in this layer.

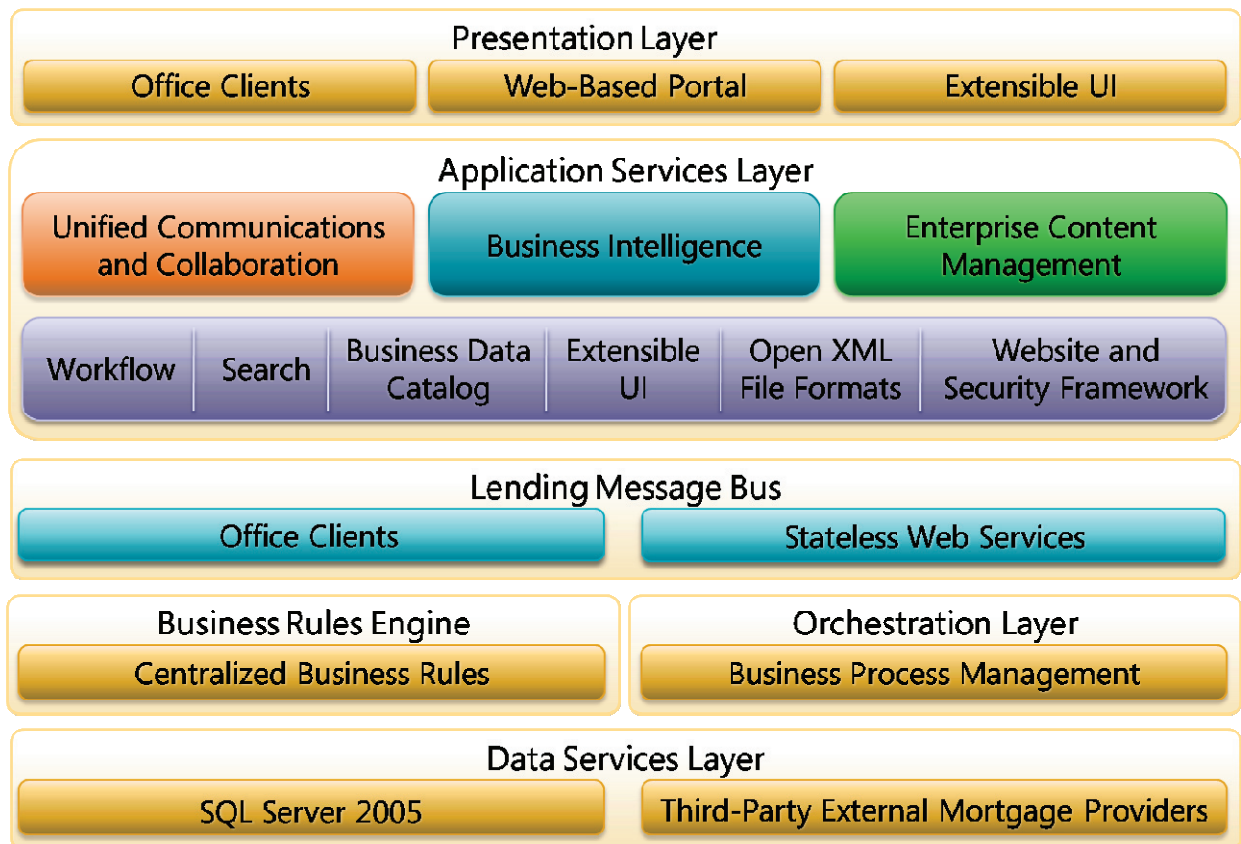


Figure 3. Logical architecture

There are many layers to this architecture. One might think that it is overly complex. However, it is really quite simple, compared to how processing is done today. The same system would be multiple systems dollied together using complex point-to-point integrations, with even more complex and fragile monitoring systems.

Addressing the Need

Now that we have defined the business and the corresponding architecture, we will dive into how we address the regulatory needs in our architecture. This section will highlight some key areas in which many FIs have compliance issues. The goal is to give the architect a different perspective on the architecture.

Data Integrity and One Version of the Truth

Data at rest is an increasing concern for enterprises—especially within financial services, where there are fraud and privacy-violation concerns. The term "data at rest" refers to having information physically in a particular location. We find that data is all over enterprises. For example, information as simple as an Office Excel document on your PC laptop can introduce concern.

Just because information is not in the form of data housed within a database does not mean that it should not be managed. The proliferation of Office Word and Office Excel documents causes many issues in the data-management world. Take a real-world scenario: You are tracking your current loan pipeline in an Office Excel file for management and reporting purposes. Later that evening, you stop by your local grocery store and leave your laptop in the back seat of your car. Thirty minutes later, you find a pile of broken glass and a missing laptop. For you, this means having to go through a little bit of a hassle to file claims and ingratiate yourself to your boss. However, for your banking establishment, this is a substantial loss. Not only are they out \$2,000, but there is a steeper penalty associated.

If this happened in the U.S., this means that the FI must now send out press releases, letters to customers, and (potentially) fines. That bill for \$2,000 does not seem so high now, with the thousands—if not millions—of dollars lost to the printing of letters, countless hours of analysis and data mining, and—most importantly—reestablishing customer confidence. The cost to customers is substantial, too. They can spend years dealing with identity-theft issues, as well as debates with credit-card companies and banks.

The loan-origination architecture addresses the following concerns:

- Data is sensitive.
- Version data.
- Audit data.
- Control unauthorized data sharing.

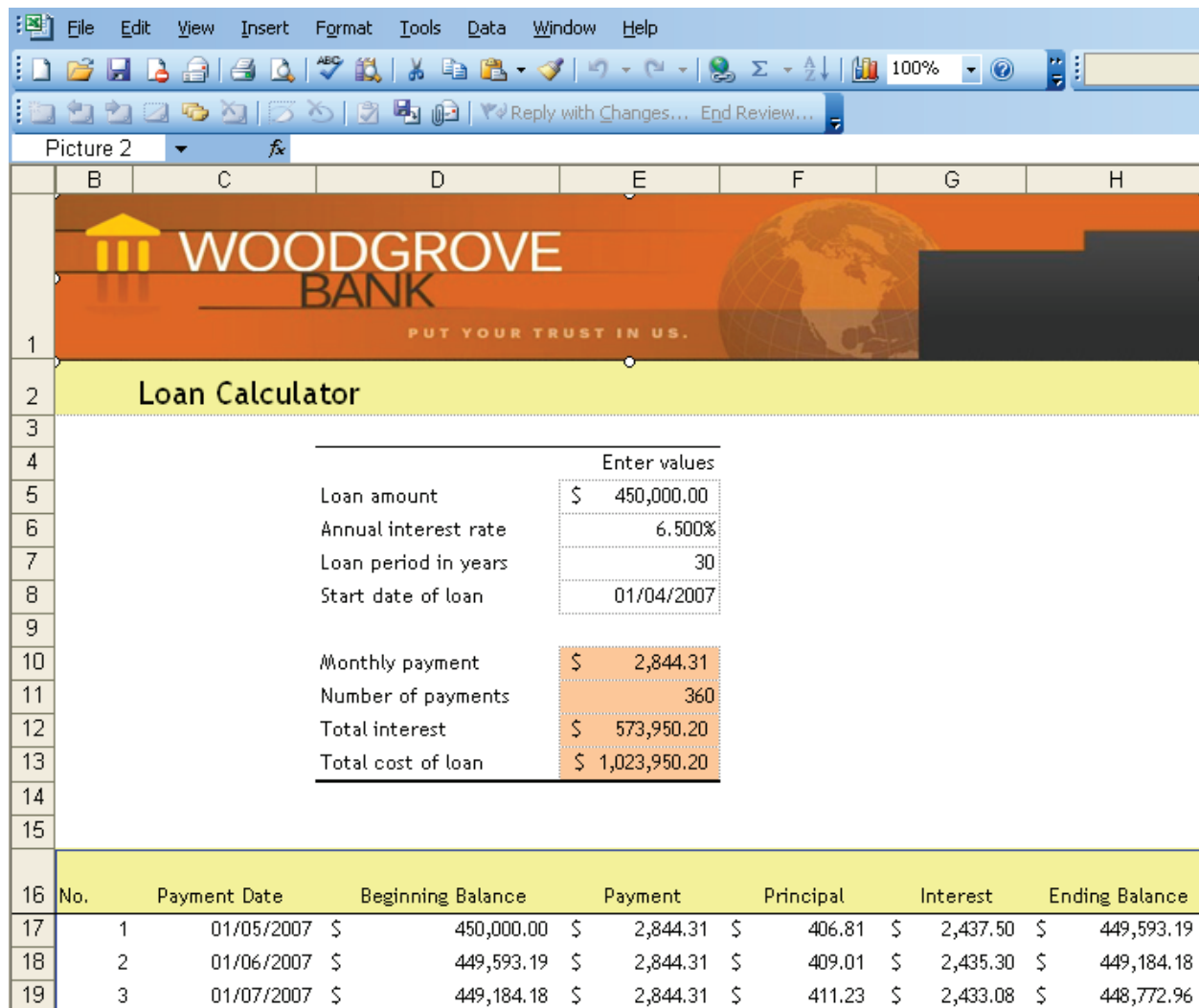


Figure 4. Example of using Office Excel as a client

To address these concerns, we will centralize information as much as possible. There inevitably is data from other LOB applications. In those cases, the loan-origination reference architecture will provide a platform in which organizations can consolidate their LOB data and applications. However, there will be cases in which it is not ideal to consolidate. For those cases, this reference architecture will provide the integration hooks to get and receive data through standardized XML. We will use industry-standard Mortgage Industry Standards Maintenance Organization (MISMO) XML messages, because this information spans across the enterprise in varying formats.

Jumping into our scenario, there are quite a few areas in which we centralize data. One of these is the centralization of product and rate data. In many loan areas, the process of generating rates is done through Office Excel. After rates are entered and calculations are applied, these rate sheets are then distributed.

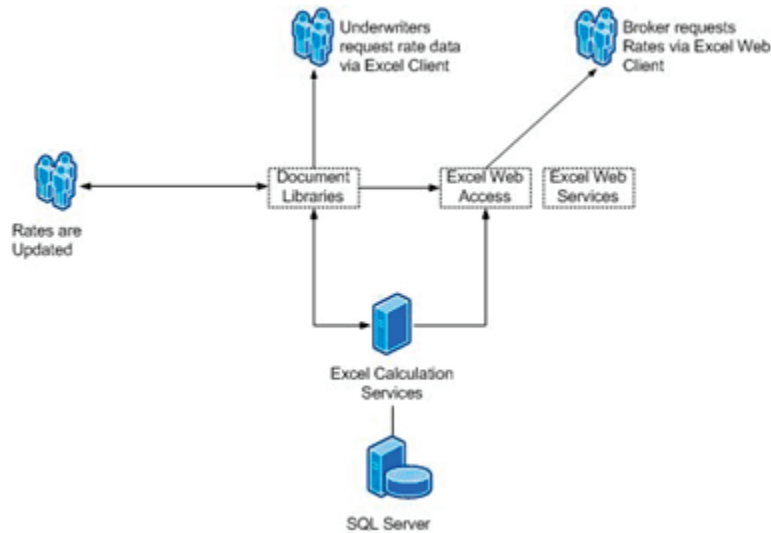


Figure 5. Calculating and distributing rates

As shown in Figure 5, Office Excel rate sheets are stored in a centralized document library. From here, we can do a host of different things with the document. For example, we can add version control (which we will talk about more later in this article).

Using Workflow for Separation of Duties

Separation of duties is needed in many areas of an organization. We will focus on the business-process aspect, instead of the IT aspects. Often, the business side is overlooked. We will show you how this reference architecture addresses those concerns.

As defined in Figure 5, we are centralizing the product and loan data. We will then use workflow that will wrap the document, allowing for defined assignments to resources and—ultimately—our approval processes for verifying the validity of rates. Additionally, we will use the WF to provision our rate information to many sources, including internal LOB systems, our SQL Server database, brokers, and underwriters. This will automate manual tasks that introduce errors that often happen when data is re-keyed into other systems.



Figure 6. Rate process

The rate process involves the following steps:

1. **Rates sheet templates.** Through the use of standardized rate templates, rates can be developed in standardized ways. Calculations can be stored on the server to ensure that the right calculations and versions are used.

2. **Rates are uploaded.** Through Office Excel, the rates are saved onto a secure Rate Management document library.
3. **Approval workflows started.** The workflow is automatically kicked off as soon as the file is saved on the Rate Management document library. Alerts are sent to the necessary personnel to review the rates.
4. **Approvals granted.** The rates are validated and approved.
5. **Alerts sent.** Workflow begins by alerting all necessary personnel.
6. **Underwriters view data.** Rates can now be consumed in various ways. Underwriters may choose to use the client tools to access this data.
7. **Brokers view rate data.** Data is available through a standard Office Excel Web Part.

Add a Workflow: Shared Documents

Use this page to set up a workflow for this document library.

Workflow
Select a workflow to add to this document library. If the desired workflow template does not appear, please contact your administrator to get it added to your site collection or workspace.

Name
Type a name for this workflow. The name will be used to identify this workflow to users of this document library.

Task List
Select a task list to use with this workflow. You may select an existing task list or you may request creation of a new task list.

History List
Select a history list to use with this workflow. You may select an existing history list or you may request creation of a new history list.

Start Options
Specify how this workflow can start.

Select a workflow template:

Description:
Routes a document for approval. Approvers can approve or reject the document, reassign the approval task, or request changes to the document.

Type a unique name for this workflow:

Select a task list:

Description:
Use the Tasks list to keep track of work that you or your team needs to complete.

Select a history list:

Description:
History list for workflow.

☐ Allow this workflow to be manually started by an authenticated user. Require these additional rights to start the workflow.
☒ Edit Items
☐ Manage Lists
☐ Start this workflow to control content approval when a major version is checked in. The version will be marked as "Pending" until the workflow is completed.
☒ Automatically start this workflow when a new item is created.
☐ Automatically start this workflow whenever an item is changed.
☐ Prevent changes to the workflow item while this workflow is in progress.

Figure 7. Demonstration of the Approval process workflow capabilities

Not only does workflow address separation of duties, but we will also address many other aspects, too:

- At each step of this process, the user is being audited and the credentials are validated against the identity store. This ensures that the right users have access to perform the necessary tasks and avoids any confidentiality issues.
- Automated processes also eliminate users from having access to data.
- Centralized management of data through the use of document libraries.
- Full auditability of the process.
- Business-Process Management (BPM) metrics can be applied, to delve into the health of the process.

Loan-Document Retention

There are strict rules around retaining records in the loan business. Office SharePoint Server 2007 document libraries provide us with these records-management capabilities, as shown in Figure 8. Loan documents are stored as standardized MISMO XML files. MISMO is the mortgage XML payload standard for representing consumer mortgage data.

The MISMO XML files work within a workflow. The Master Loan Workflow (MLW), which is hosted within Windows Workflow Foundation (WF), provides the process-management layer, while the Office SharePoint Server 2007 document library provides all of the versioning and retention capabilities.

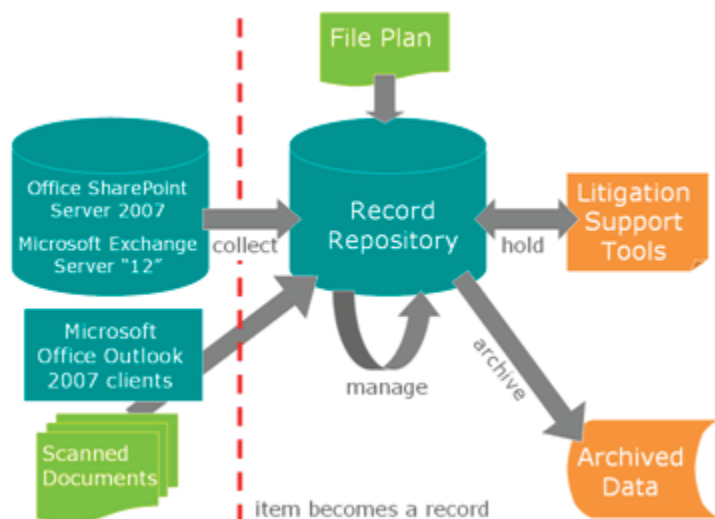


Figure 8. Solving regulatory issues with Office SharePoint Server 2007 technologies

The records repository has several features that help ensure the integrity of files that are stored there. First is the ability to ensure that records are never automatically modified by the system. This means that records that are uploaded to a records repository and then downloaded later will be identical, byte-for-byte. Secondly, there are the default version and the audit settings that monitor changes to content, to prevent direct tampering with records. Thirdly, records managers can add and maintain metadata on items separately from the records' metadata. This allows information such as who manages the item to be changed without modifying the underlying record. Changes to this metadata are versioned, too.

Auditing	
Specify the events that should be audited for documents and items subject to this policy.	<input checked="" type="checkbox"/> Enable Auditing
	Specify the events to audit:
	<input type="checkbox"/> Opening or downloading documents, viewing items in lists, or viewing item properties
	<input type="checkbox"/> Editing items
	<input type="checkbox"/> Checking out or checking in items
	<input type="checkbox"/> Moving or copying items to another location in the site
	<input type="checkbox"/> Deleting or restoring items

Figure 9. Auditing loan documents

The audit policies can be configured to record user actions automatically that affect the life cycle of a document, as shown in Figure 9. Documents are audited when they are viewed, edited, versioned, published, and removed. LOB applications can use these features, too. By using the MLW, we can also add relevant entries to the audit log, such as when an approval workflow is completed.

Information-Rights Management Protection (IRM)

When protecting information, there are several areas in which we could look; however, we will focus on the distribution of information by way of e-mail. E-mail internally and externally is sent more often than we notice. Current studies have identified that approximately 70 percent of information workers spend one-fifth or more of their time on e-mail-related tasks.

That is especially true in loan origination—particularly, between the brokers and the lender's loan-processor department. As far as compliance issues, these e-mail messages must follow the same rules that any other document would have. If there is sensitive information, they must be secured and have limited access. The same is true with personnel within the lender's institution: Sensitive customer information must be secured.

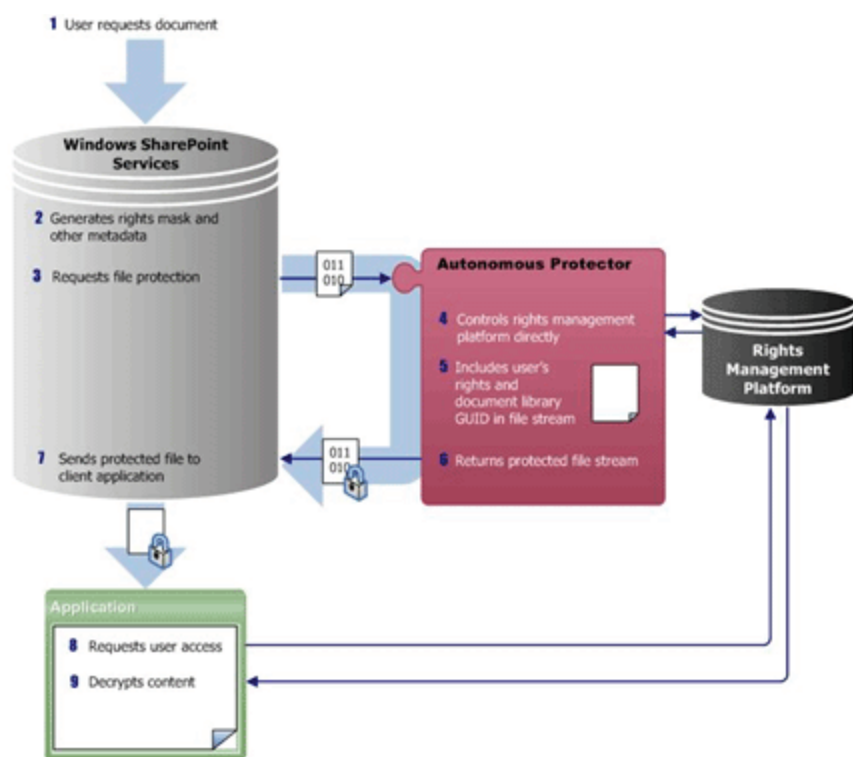


Figure 10. Architecture behind accessing secure documents with IRM

Within our loan-origination architecture, we will employ the IRM controls within Microsoft Exchange and Office SharePoint Server 2007 to ensure the confidentiality of the data that is sent. We not only control who receives the information, but we also ensure that the data can be seen only by the receiver. The information cannot be copied, nor can screenshots of the desktop be captured. This is all controlled by the underlining IRM controls.

We are not limited to just e-mail messages. These same types of IRM protections can be extended to traditional .NET applications, smart clients, or existing LOB applications. This, in turn, uses one centralized

infrastructure platform. By using this centralized application-services layer, centralized IRM reduces the exposure of information security.

Conclusion

We only focused on a fraction of the regulatory concerns. We have laid the foundation, with some concrete examples with the loan-origination reference architecture. Architects can look at real-world examples and apply this architecture to their solutions.

The exposed features in the loan-origination reference architecture that uses Office SharePoint Server 2007 and Microsoft Exchange shows how to address these regulatory concerns without complex coding. This approach will allow financial organizations to worry less about the programming and infrastructure issues; instead, they can focus on the laws and how it affects their business.

References

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- MSDN Industry Center - Financial Services (<http://msdn2.microsoft.com/en-us/architecture/aa699365.aspx>)
- Compliance Features in the 2007 Microsoft Office System (<http://www.microsoft.com/downloads/details.aspx?FamilyID=d64dfb49-aa29-4a4b-8f5a-32c922e850ca&displaylang=en>)
- Office Business Applications (OBA) (<http://msdn2.microsoft.com/en-us/architecture/aa699381.aspx>)

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Mike Walker is the managing architecture strategist for the Financial Services vertical at Microsoft. Walker is responsible for driving and evangelizing Microsoft's worldwide industry and vertical strategy in the banking, insurance and securities segments. Specifically, Walker ensures that financial services institutions around the world realize the full extent of Microsoft's vision and value proposition, by overseeing areas such as industry strategy, marketing, solution development, partner development, thought leadership, and executive relations.

Walker joined Microsoft in early 2006. His background is as a financial services strategist, specializing in business transformation around technology, but he combines this experience with a strong focus on strategic execution. Prior to joining Microsoft, Walker 's worked as an enterprise architect in banking, where he developed business strategies, conducted strategic infrastructure planning, and implemented technology projects. His experience includes bespoke and package implementation, enterprise process design and management, applications management and systems selection.